

ANGLAIS

LANGUE ÉTRANGÈRE

SÉRIE

2

COMPRÉHENSION AUDITIVE

Durée de l'épreuve : 20 minutes

Moyens auxiliaires autorisés : Aucun

CORRIGÉ À L'USAGE EXCLUSIF DES EXPERTS

Points obtenus / points maximum

Total

/ 20

SIGNATURES DES EXPERTS

Délai de libération : Cette série d'examen ne doit pas être utilisée comme exercice avant le
1^{er} janvier 2023.

Part 1

You will hear a man who needs to apply for unemployment benefits.
 Fill in the missing information below using a word, numbers or letters.
 You will hear the recording twice.
 You now have time to read the questions.

Previous job in the: **sales / Sales** department
 Name: James **WICKERSHAM**
 Social security number: **GT 864491 E**
 Telephone number: **0374 5623 1886**
 Email address: **james86@zimbra.uk**
 Total number of rooms: **6 / six**
 Monthly rent: **£ 625 / six hundred and twenty-five**
 plus £ 96 for **utilities** (gas, electricity, water)

To obtain the points, the answers must be spelt correctly.

Total 1:

 / 8

Part 2

You will hear five short recordings in which people are talking about visiting trade fairs.
 For each speaker, decide what the reason for visiting the trade fair is.
 Write one letter (A-G) next to the number of the recording.
 Do not use any letter more than once.
 There are two answers you do not need to use.
 You will hear the recordings twice.
 You now have time to read the questions.

Speaker 1: C	A to spend time with colleagues
Speaker 2: E	B to give a business talk
Speaker 3: F	C to find out about competitors' products
Speaker 4: G	D to get new marketing ideas
Speaker 5: D	E to promote innovative products
	F to recruit a new overseas agent
	G to find new suppliers

Total 2:

 / 5

Part 3

You will listen to a conversation between Peter, a radio presenter, and Karen Beck, a young entrepreneur.

For each question, choose one answer A, B or C.

There is only one correct answer per question.

You will hear the recording twice.

You now have time to read the questions.

1. When Karen and Jim decided to work together, Karen was working

- A. *for a manufacturing company abroad.*
- B. on a design project in London.
- C. as a member of Jim's marketing team.

2. When Karen first talked to Jim about her idea, he

- A. liked it because it was something new.
- B. *had serious doubts about it.*
- C. agreed to do some research for her.

3. How did Karen and Jim finance the start-up of their business?

- A. with a bank loan
- B. with a loan from their family
- C. *with their own money*

4. After they formed a company, what was the first thing they did?

- A. start producing textiles
- B. open a showroom
- C. *carry out market research*

5. At first, they spent most of their money on

- A. travel and accommodation.
- B. *premises.*
- C. training.

Please turn over

6. Now the largest market for the company is

- A. **Germany.**
B. Scandinavia and Japan.
C. the US.

7. What does Karen regard as the priority for the future?

- A. to achieve a bigger turnover
B. to open new workshops
C. ***to maintain high standards for products***

Total 3:

	/ 7
--	-----

Total partie "Compréhension auditive" :

	/ 20
--	------